

## Message Text

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21

ACTION EB-11

INFO OCT-01 ARA-16 ISO-00 SWF-02 AID-20 IO-14 AGR-20 IGA-02

AEC-11 CEA-02 CIAE-00 CIEP-02 COME-00 DODE-00 FEA-02

FPC-01 H-03 INR-10 INT-08 L-03 NSAE-00 NSC-07 OMB-01

PM-07 RSC-01 SAM-01 SCI-06 SP-03 SS-20 STR-08 TRSE-00

PA-04 USIA-15 PRS-01 DRC-01 /203 W

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R 102043Z MAY 74

FM AMEMBASSY SANTIAGO

TO SECSTATE WASHDC 8543

UNCLAS SANTIAGO 2571

E.O.11652:N/A

TAGS: EAGR CI

SUBJ: CHILEAN FERTILIZER INDUSTRY

REF: A) STATE 95838: B) SANTIAGO 1205

C) SANTIAGO A-38

1. DURING CONVERSATION WITH ASSISTANT PRODUCTION  
MANAGER OF STATE-OWNED FERTILIZER MONOPOLY (SOQUIMICH),  
EMBOFF TOLD THAT INDUSTRY PRESENTLY OPERATING AT  
BETWEEN 75 AND 80 PERCENT CAPACITY. TWO MAJOR  
PRODUCTION PROBLEMS EXIST. FIRST IS DIFFICULTY IN  
OBTAINING ACCEPTABLE CREDIT TERMS (SEE REF B) FOR  
IMPORTATION EQUIPMENT CATALOGED IN REF C. SECOND  
IS SHORTAGE OF ENGINEERS AND TECHNICIANS.

2. SOQUIMICH EXEC STATED ANNUAL PRODUCTION OF  
NITRATE FERTILIZER (ALL OF WHICH IS SOLELY PRODUCED  
FROM NITRATE BEARING ORES IN PROVINCES OF TARAPACA  
AND ANTOFAGASTA) EXPECTED TO BE BETWEEN 780,000  
AND 800,000 METRIC TONS (MT) IN 1974. HOWEVER,  
HE BELIEVES ANNUAL PRODUCTION COULD REACH ONE  
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MILLION MT RATE SIX MONTHS AFTER DELIVERY OF

EQUIPMENT LISTED IN REF C. SHORTAGE OF PROFESSIONAL  
AND TECHNICAL EMPLOYEES WIDESPREAD IN CHILE.  
PROBLEM WORSE FOR SOQUIMICH SINCE LARGE COPPER  
MINES LOCATED NEAR NITRATE MINES ATTRACT BEST  
SOQUIMICH PEOPLE BY OFFERING HIGHER WAGES.

3. SOQUIMICH EXEC REPORTS NO PURCHASE OF EQUIPMENT  
LISTED REF C MADE YET BECAUSE OF CREDIT LIMITATIONS  
LISTED REF B.  
POPPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** FERTILIZER INDUSTRY, PRODUCTION DATA  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 MAY 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1974SANTIA02571  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D740115-0968  
**From:** SANTIAGO  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1974/newtext/t19740557/aaaabyqw.tel  
**Line Count:** 71  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** A) STATE 95838; B) SANTIAGO 1205  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** cunninfx  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 OCT 2002  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31 OCT 2002 by shawdg>; APPROVED <07 JAN 2003 by cunninfx>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CHILEAN FERTILIZER INDUSTRY  
**TAGS:** EAGR, CI  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005